



## Class Profile: May 2005 Graduates

### Current Activities

|                                 |       |
|---------------------------------|-------|
| Employed full-time:_____        | 87 %  |
| Full-time graduate school:_____ | 19 %* |
| Not employed or enrolled:_____  | 0.5 % |

\* Some alumni are both working full time and enrolled in full-time studies.

### Areas of Employment

Respondents from the Class of 2005 report employment in the following categories:

|  |      |
|--|------|
| Financial institutions/banking_____    | 16 % |
| Merchandising/retail_____              | 6 %  |
| Public accounting_____                 | 19 % |
| Insurance/real estate_____             | 6 %  |
| Consulting/market research_____        | 10 % |
| Communications/public relations_____   | 3 %  |
| Industrial/consumer manufacturing_____ | 8 %  |
| Logistics_____                         | 6 %  |
| Health care_____                       | 3 %  |
| Human resources_____                   | 3 %  |
| Systems/computer support_____          | 3 %  |
| Travel, food, hospitality_____         | 3 %  |
| Government_____                        | 3 %  |
| Non-profit_____                        | 2 %  |
| Other_____                             | 10 % |

### Top Employers of 2005 Graduates

Survey respondents reported a total of 126 employers. These are the most frequently reported employers in our sample.

Ernst & Young  
PricewaterhouseCoopers  
JPMorganChase  
Target Corporation  
KPMG  
Deloitte & Touche  
Fifth Third Bank  
National City Bank  
Abercrombie & Fitch

### Areas of Graduate Study for the Class of 2005

|                              |      |
|------------------------------|------|
| Master of Accountancy_____   | 34 % |
| MBA_____                     | 27 % |
| Law_____                     | 10 % |
| Other graduate programs_____ | 29 % |

### Average Starting Salaries by Major

| Major                               | Salary * |
|-------------------------------------|----------|
| Finance_____                        | \$ 47    |
| Accountancy_____                    | \$ 46    |
| Management Information Systems_____ | \$ 45    |
| Supply Chain Management_____        | \$ 44    |
| Marketing_____                      | \$ 43    |
| Operations Management_____          | \$ 41    |
| Organizational Leadership_____      | \$ 40    |
| Business Economics_____             | \$ 40    |
| Human Resource Management_____      | \$ 38    |
| Decision Sciences_____              | \$ 36    |
| General Business_____               | \$ 35    |

\* in thousands of dollars

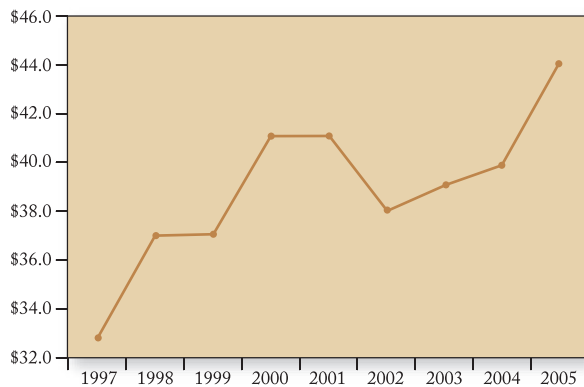
### Distribution of Salaries

Here is what our 2005 graduates are earning annually (excluding any bonus):

|                           |      |
|---------------------------|------|
| More than \$50,000_____   | 21 % |
| \$43,000 to \$49,900_____ | 29 % |
| \$35,000 to \$42,900_____ | 37 % |
| \$30,000 to \$34,999_____ | 10 % |
| \$27,000 to \$29,999_____ | 2 %  |
| Less than \$27,000_____   | 1 %  |

## Trends in Average Annual Salaries

2005 average salary (including average bonus)=\$44(K)



## High Salary Reported by Major

|                           | 1*    | 2**   |
|---------------------------|-------|-------|
| Finance                   | \$ 60 | \$ 80 |
| Accountancy               | \$ 55 | \$ 65 |
| Management Info. Systems  | \$ 55 | \$ 61 |
| Marketing                 | \$ 50 | \$150 |
| Supply Chain Management   | \$ 48 | \$ 52 |
| Operations Management     | \$ 46 | \$ 51 |
| Organizational Leadership | \$ 43 | \$ 48 |
| Human Resource Management | \$ 43 | \$ 45 |
| Business Economics        | \$ 42 | \$ 46 |
| General Business          | \$ 42 | \$ 45 |
| Decision Sciences         | \$ 40 | \$ 46 |

\* 1 Salary in thousands, without bonus or commission

\*\* 2 Salary in thousands, including bonus, commissions

## Description of Survey Sample

In December 2005, 950 surveys were mailed to May, 2005 graduates of the School of Business. We received 218 responses, or 23 percent. Of the respondents, 25 percent were marketing majors, 23 percent were finance majors, 20 percent were accountancy majors, and 8 percent were MIS majors. The remainder, 24 percent, represented the other majors.

## Average Starting Salaries by Industry

| Industry                          | Salary* |
|-----------------------------------|---------|
| Insurance/real estate             | \$ 49.1 |
| Public Accounting                 | \$ 47.2 |
| Consulting/market research        | \$ 45.9 |
| Merchandising/retail              | \$ 45.0 |
| Logistics/wholesaling             | \$ 43.8 |
| Financial Institutions/banking    | \$ 43.3 |
| Health Care                       | \$ 42.7 |
| Systems/computer support          | \$ 42.7 |
| Industrial/consumer manufacturing | \$ 41.5 |
| Government                        | \$ 40.6 |
| Human Resources                   | \$ 38.9 |
| Travel/hospitality/food           | \$ 38.3 |
| Communications/public relations   | \$ 37.0 |
| Entertainment/recreation          | \$ 31.0 |
| Nonprofit Organizations           | \$ 25.0 |
| Other services                    | \$ 41.0 |

\* in thousands of dollars

Based on respondents indicating full-time work and providing an estimated salary.

## Geographic Distribution

Where the Class of 2005 relocated upon graduation:

